LET'S MAKE OF PAYING FOR COLLEGE

Applying and Paying for College





Jayeann Harr

Higher Education Access Partner Southwest Region PA Higher Education Assistance Agency (PHEAA) 412-904-8545 jharr@pheaa.org

Necessary Things to Consider

Students - Return On Investment

- Your Academic Major Choice, Academic Demands
- What will be your Expected Salary?

» Versus the Cost of the Education?

 What are the Employment Demands? Now/Future?



The Entire Cost

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\$23,712.00 which that the manufacture the second the second Books 40 -\$1,300.00 Housing 40 = \$3,800.00 Meals 40 = \$8,000.00 PAY TO THE ORDER OF Transportation 40 = \$2,400.00 = Total

College Tuition

40

\$94,848.00

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RACIONAL

\$5,200.00

\$15,200.00

\$32,000.00

SENDING YOUR KID TO COLLEGE

\$9,600.00 \$156,848.00

Be a Smart Consumer



DO YOUR RESEARCH

What is the graduation rate?

What is the average debt of graduates?

What is the employment outcome?

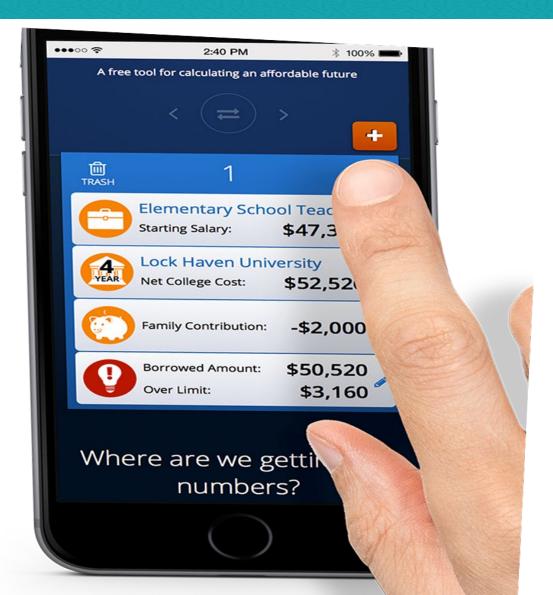
What is the net price you will pay?

Collegescorecard.ed.gov

MySmartBorrowing.org

An interactive, online tool created by PHEAA that helps students and families:

- Select a career and school choice and estimate salaries & college tuition
- View the impact of savings on overall cost
- Calculate loan repayment
- Avoid overborrowing



What Is Financial Aid?

Financial aid consists of funds provided to students and families to help pay for postsecondary educational expenses.

- Types
 - » Grants/Scholarships (free money)
 - » Self-Help (work and loans)
- Awarding
 - » Merit
 - » Need



Look for Free Money First



Family resources



Private scholarships or grants



Educational Loans



Money from colleges



Federal or State financial aid

Types of Scholarships

- Postsecondary scholarships
 - » Merit, Major, Characteristics
 - » Admissions & Financial Aid
- Local and regional scholarships
 - » School Counselor
 - » Local Foundations
- National scholarships
 - » Websites



Scholarship Search Tips

- Start searching early
- Use FREE scholarship search sites
- Don't ignore scholarships with smaller award amounts
- Don't miss deadlines
- Search for scholarships every year
- Check corporate websites such as Target, Walmart, Kentucky Fried Chicken
- Look for unique scholarships



Recognize Scholarship Scams

Application Fees

» Even if the fee is minimal or "only to encourage serious students to apply"



- "Guaranteed" Scholarships
 - » No individual can honestly "guarantee" you'll win free money
- Solicitations
 - » "You've been selected ... "
 - » "You are a finalist..."
 - » Bona fide companies won't ask for a check or credit card payment upfront
- Official-looking Companies
 - » The logo may look like the U.S. Dept. of Education's logo
 - » The company may talk about "federal" or "national" awards
- Seminars
 - » Don't get pressured into paying for services on the spot

Federal Programs

- Pell Grant
- Campus-based aid (amounts determined by Financial Aid Office at each potential school)
 - » FSEOG
 - » Federal Work-Study...FAO determines
- PA State Grant

For most programs, student must be enrolled at least half-time.

* Goes to most financially needy students

Other State Programs

- State Work-Study job related to major
- Blind or Deaf Beneficiary Grant
- Educational Assistance Grant (EAP) National Guard
- PA Military Family Education Program (MFEP)
- Chafee Education and Training Grant co-administered with the PA Department of Human Services
- Fostering Independence Through Education Waiver
- Postsecondary Educational Gratuity Program (PEGP)
- Partnerships for Access to Higher Education (PATH)
- Pennsylvania Targeted Industry Program (PA TIP)
- Ready to Succeed Scholarship (RTSS)
- For details, see the PA Student Aid Guide, or visit <u>PHEAA.org</u>.

Types of Federal Student Loans

- Undergraduate Students
 - » Subsidized (4.53% interest and 1.059% fee)
 - » Unsubsidized (4.53% interest and 1.059% fee)
- Graduate Students
 - » Unsubsidized (6.08% interest and 1.059% fee)
 - » GradPLUS Loan (7.08% interest and 4.236% fee)

Parents

» PLUS Loan (7.08% and 4.236% fee)

Subsidized

Unsubsidized

No interest charged to student while enrolled or in grace

- Based on financial need
- There is a 1.059% fee deducted from loan amount at disbursement

Based on EFC

Interest accrues in school and grace

- Any interest not paid during grace will be capitalized at repayment
- There is a 1.059% fee deducted from loan amount at disbursement

Federal Direct Stafford Loan Borrowing Limits

	Graduate Students			
Annual Limits	Dependent Students	Independent or dependent students whose parents are unable to borrow a PLUS Loan	Graduate or Professional Studies	
1 st Year	\$5,500 Total No more than \$3,500 may be subsidized	\$9,500 Total No more than \$3,500 may be subsidized		
2 nd Year	\$6,500 Total No more than \$4,500 may be subsidized	\$10,500 Total No more than \$4,500 may be subsidized	\$20,500 each academic year Graduate / Professional students are no longer eligible for subsidized loans	
3 rd Year and beyond	\$7,500 Total No more than \$5,500 may be subsidized	\$12,500 Total No more than \$5,500 may be subsidized		
Aggregate Limits	\$31,000 Total No more than \$23,000 may be subsidized	\$57,500 Total No more than \$23,000 may be subsidized	\$138,500 Total No more than \$65,000 may be subsidized	

Federal Direct PLUS Loan

- For parents of dependent undergraduate or graduate level students
- In parent's name for student costs
- Rates set every July 1st for the life of that year's loan; fees are deducted from disbursement
 - » 7.08 % variable/fixed interest rate; 4.236% fees (AY 19/20)
- Can borrow up to the Cost of Attendance
- MUST apply each year
- No Debt-to-Income test, only lenient credit check
- IF denied student is eligible for an additional \$4,000 unsubsidized loan
- Can have an endorser (co-signer)
- Principal can be deferred while student is in school; Interest will continue to accrue 10 year repayment
- Must file a FAFSA

Loan will be denied if:

 You have one or more debts with a total combined outstanding balance greater than \$2,085 that are 90 or more days delinquent as of the date of the credit report, or that have been placed in collection or charged off (written off) during the two years preceding the date of the credit report;



Loan will be denied if:

- 2. during the five years preceding the date of the credit report, you have been subject to a:
 - default determination
 - discharge of debts in bankruptcy
 - foreclosure
 - repossession
 - tax lien
 - wage garnishment or
 - write-off of a federal student aid debt



ONLY consider private or alternative loans after looking into all other sources of financial aid.

Private/Alternative Loans

- From private lenders or financial institutions
 - » In student's name/co-signers usually required
 - » Can borrow up to the Cost of Attendance
 - » Based on credit scores and debt-to-income
 - » Repayment may be deferred until education completed
 - » Terms vary by lender compare before making choices

READ THE FINE PRINT

PHEAA.org/PAForward

PHEAA's new PA Forward Student Loan Program is designed specifically for PA students and families.



PA Forward Loan – Undergraduate

The PHEAA PA Forward loan program was launched on April 30, 2019

These loans are designed specifically for students enrolled or who plan to be enrolled at least half time in a Title IV approved degree, certificate, or diploma granting program.

Loan Benefits

- Low-cost, fixed interest rates
- Zero Fees
- Borrow up to 100% certified cost of attendance (tuition, fees, room, board, books, etc.)
- Low minimum loan amount: \$1,500
- 0.50% interest rate reduction for graduating
- 0.25% interest rate reduction for enrolling in Direct Debit
- No pre-payment penalty
- Multiple repayment plans
- Co-signer release option

PA Forward Loan - Parent

These loans are designed specifically for parents or guardians of dependent undergraduate students enrolled at least half-time in a Title IV approved degree, certificate, or diploma granting program.

Loan Benefits

- Low-cost, fixed interest rates
- Zero Fees
- Borrow up to 100% certified cost of attendance (tuition, fees, room, board, books, etc.)
- Low minimum loan amount: \$1,500
- 0.25% interest rate reduction for enrolling in Direct Debit
- No pre-payment penalty
- Multiple repayment plans
- In-school interest only option

PA Forward Disclaimer

1. Annual Percentage Rate (APR) Calculations - The lowest APR is based on the following assumptions: a loan of \$10,000 made in a single disbursement, a borrower who selected an Immediate Repayment Plan, monthly payments of \$107.05 for a period of 120 months, a fixed periodic interest rate of 5.45% and a total amount financed of \$12,845.50. The borrower in this sample qualified for a 0.25% Direct Debit benefit for the entirety of the repayment period.

The highest APR is based on the following assumptions: a loan of \$10,000 made in a single disbursement, a borrower who selected an Interest Only Repayment Plan and a repayment term of 180 months, monthly payments of \$61.67 for 46 months and monthly payments of \$92.13 for the remainder of the repayment term, a fixed periodic interest rate of 7.40% and a total amount financed of \$19,420.77. The borrower in this sample did not qualify for any interest rate discounts.

Please note these APRs are estimates and may differ from the actual rates received.

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Please note these APRs are estimates and may differ from the actual rates received.

- 3. Subject to aggregate loan limits.
- 4. If you choose the Interest Only or Partial Interest Repayment Plans, you will not be initially eligible for Direct Debit or the 0.25% rate reduction until your loan enters repayment and you start paying toward both principal and interest.

Applicants, including co-signers, are subject to credit qualifications, completion of an application and credit agreement, and verification of application information.

PHEAA reserves the right to discontinue all programs or benefits without prior notice.

Application Process

File the FAFSA

The FAFSA is Your Connection to Funding

The FAFSA is a federal form used to determine student eligibility for the following:

- Federal programs, such as Pell Grants, work-study, and student loans
- State programs, such as Pennsylvania State Grant, and other special programs
- School programs, such as need-based grants and scholarships



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Know Your Deadlines

- FAFSA Deadlines
 - » Schools have Priority Deadlines

PA State Deadlines

- » May 1, 2020 If you plan to enroll in a degree program or a college transferable program at a junior college or other college or university (excludes community colleges)
- » August 1, 2020 If you plan to enroll in a community college; a business, trade, or technical school; a hospital school of nursing; or a 2-year program that is not transferable to another institution

DON'T MISS THE DEADLINE!

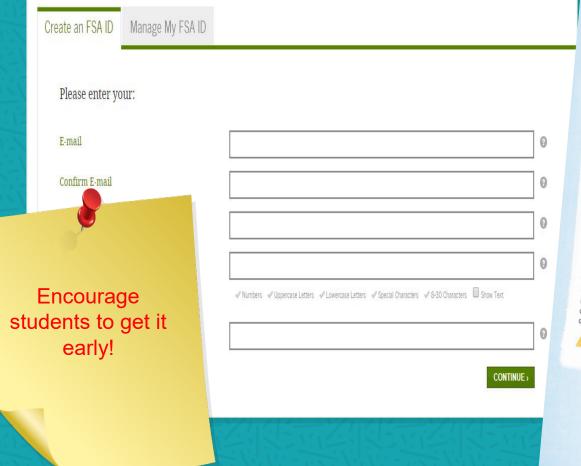
Create Your FSA ID's

- The student applying for aid and one parent providing information on the FAFSA need to create an FSA ID at fsaid.ed.gov
- Create prior to completing the FAFSA
- Provides access to FAFSA and Federal Student Aid online systems
- Transfer Tax Information
- Legal Signature for student and parent

After verifying, the mobile phone number can be used as the username to login



FSAID



HOW TO CREATE A FSA ID Before you start

Make sure you have access to your personal email account. STEP | Visit fsaid.ed.gov. STEP 2 Enter your email, create a username and

STEP 3 Enter your name, date of birth and Social Security Number.

STEP 4 Confirm your profile information and enter your optional mailing address. You may also register to receive text messages to your mobile phone to perform account recovery functions (unlock account, reset password and retrieve username).

STEP 5 Provide four required challenge questions and answers. You may also select to create an optional 8-digit code to access your loan balances over the phone.

STEP 6 Verify and confirm your personal information as well as acknowledge the FSA ID terms and

STEP 7 Verify your email address. Enter the secure code that was sent to the email address submitted in Step 2. This will allow you to use your email address as your username.

I created my FSA ID, now what?

You can now use your FSA ID to sign an original FAFSA. Once the Social Security Administration verifies your information in 1-3 days, you will be able to start a renewal FAFSA, make changes to an existing FAFSA and log in to U.S. Department of Education websites.

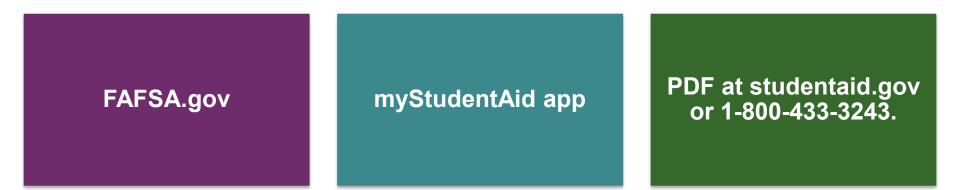
Don't give your FSA ID to anyone—not even to someone A Up t give your FSA ID to anyone—Increvento someone helping you fill out the FAFSA. Never share your FSA ID!

STILL HAVE QUESTIONS? Visit StudentAid.gov/fsaid.



These materials have been developed and paid for by the Pennsylvania Higher Education Accidence [PHEAA] for informational purposes. Although

Free Application for Federal Student Aid (FAFSA)



FAFSA available October 1 of student's senior year of high school



2020-2021 FAFSA Prep

Information Needed for FAFSA



Social Security Numbers



Federal Tax Returns and W-2's (2018)



2018 Untaxed Income



Checking and Savings Account Statement Balances as of FAFSA Filing Date



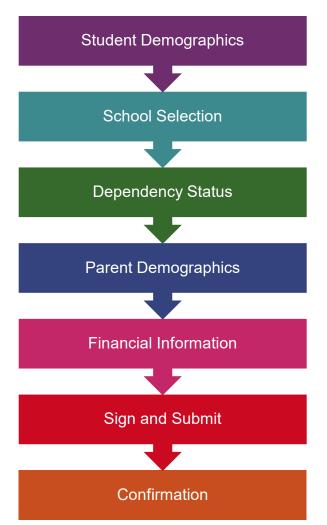
Investment Records



Email Addresses

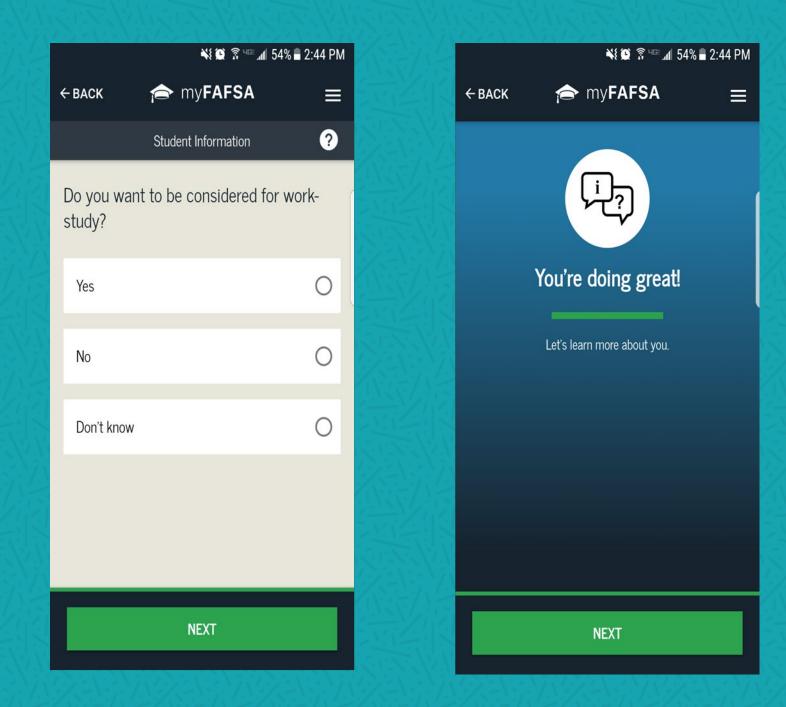
FAFSA Steps

Login – student or parent
 Disclaimer – select accept
 Application Year
 Save Key
 Introduction



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Federal Student Aid	I am the Parent	
Need money for college?		FSAI
Submitting the 2019-2020 FAFSA® form is quick, and most importantly, it's FREE.	Ĭ	<u>Forgot</u>
START HERE	I am the Student	FSA I <u>Forgot</u>
Before You Start		TORBOT
If you want to complete your 2018 - 2019 FAFSA form, visit fafsa.gov.	1	
GO TO FAFSA.GOV	ΓŶ	
Due to scheduled maintenance, myFAFSA will be unavailable every Sunday from 3am to 11am Eastern time. We apologize for any inconvenience this may cause.	l am a Preparer	

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	Federal Student Aid
	FSA ID Username or E-mail
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	LOG IN
	<u>Create an FSA ID account</u> Learn more about the FSA ID

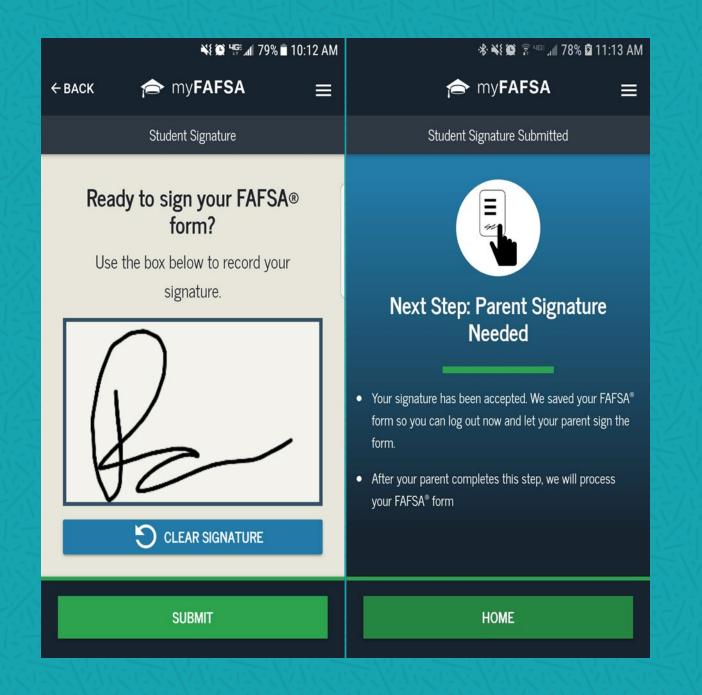


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Parent Financials	?	←BACK 🚖 my FAFSA	■ Parent Financials	←васк 🚖 my FAFSA 📃
What is your parents' 2017 tax filing status?		Parent Financials Did your parents file a Puerto Rican or	ک لیک	Parent Financials precise financial aid package!
Single	0	foreign tax return for 2017?		We saved your FAFSA® form so you can log out now and have your parent log in to use the IRS DRT.
Head of Household	0	Yes (Accurate parent tax return information from the IRS Data Retrieval Tool (IRS DRT) helps to	How do you want to proceed?
Married-Filed Joint Return	٢	No	an arrive the stars was also a manual	I'll log out and have my parent use the IRS DRT
Married-Filed Separate Return	0		We saved your FAFSA® form so you can log out now and have your parent log in to use the IRS DRT.	I'll continue to manually provide my parent's tax information
Qualifying Widow(er)	0		How do you want to proceed?	
NEXT			NEXT	
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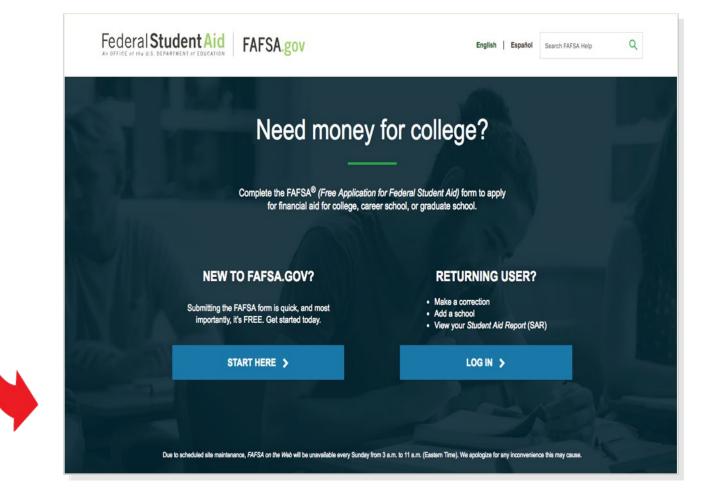
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Which Parent's Information Provided?	MOTHER'S	
1st Parent Social Security #		
1st Parent First Initial		
1st Parent Last Name		
1st Parent Date of Birth		
E-mail Address		
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File the FAFSA at FAFSA.gov

File the FAFSA every year that the student will be enrolled in a post secondary school.



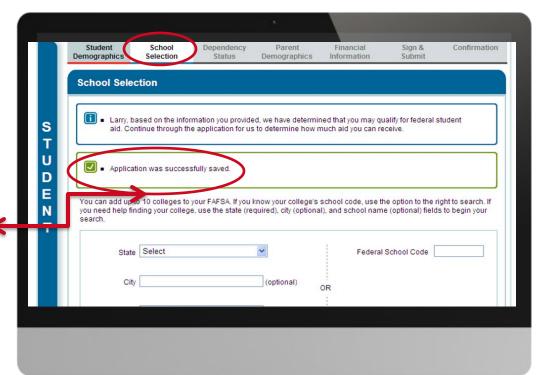
Social Security Numbers

Social Security Numbers are now Masked – Click Show SSN

I am the student	OR	 I am a parent, pre Freely Associated 	parer, or student from a State
The student's first name			0
Susan			
The student's full last name			0
Demotest			
The student's Social Security Number			0
Show SSN			

FAFSA - School Selection

- Look at more than one!
- Schools will only be allowed to see your financial information when you list them on the FAFSA
- You can add up to 10 colleges at a time
- Student does not need to be accepted by school
- NOTE: Once your final decision is made, update your PA Grant information with the school you WILL attend.





Who Is Independent?

- 24 or older on Jan 1st of 2020
- Married
- Veteran (includes active duty personnel)
- Working on graduate level degree
- Emancipated minor in legal guardianship
- Orphan, in foster care or ward of the court at anytime when student was age 13 or older
- Have legal dependents other than spouse
- Student deemed homeless by proper authority
- (PA State Grant status can be different)

Whose Info Goes on the FAFSA?

YES

- Married parents living together
- Biological parents living together
- Adoptive parents
- Divorced or separated parents
 - The parent the student lived with the most over the past 12 months. If equal, then the parent who provided more than 50% of student's support
- Stepparents If part of student's household

NO

- Foster Parents
- Legal Guardians
- Anyone else the student is living with

IRS Data Retrieval Tool

After taxes are filed:

 Automatically pulls in IRS Tax info for parents and students and places data into the FAFSA

REQUIRED!

- ALSO in Student Section, if student is filing taxes
- If estimated income is used to complete the FAFSA, go back later and use IRS Data Retrieval Tool

See our Privacy Notice regarding our request for your personal information.

Enter the following information from your 2015 Federal Income Tax Return. 📀

Required fields*

First Name *	Dependent		
Last Name *	Data		
Social Security Number*	*** . ** . ****		
Date of Birth *	01 / 01 / 1994 Single •		
Filing Status * 😯			
Address - Must match your 2015 Federal Income Tax Return.	0		
Street Address *			
P.O. Box (Required if entered on your tax return) 🔞			
Apt. Number (Required if entered on your tax return)			
Country *	United States -		
City, Town or Post Office *			
State/U.S. Territory*	Select One •		
ZIP Code *			

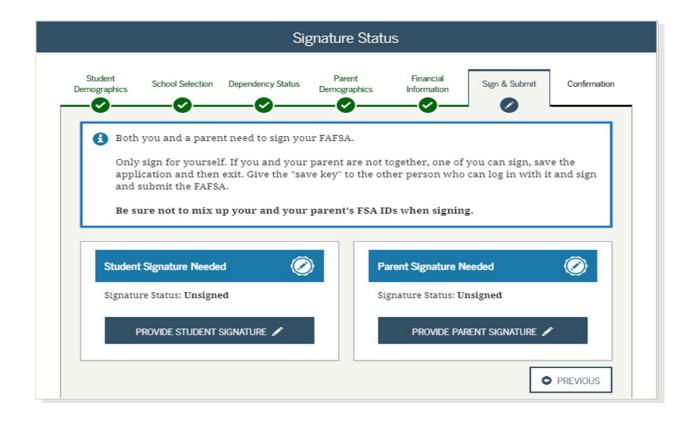
Select the button below to exit the IRS system an return to your FAFSA. By submitting this information, you certify that you are the person identified. Use of this system to access another person's information may result in civil and criminal penalties. All information must match the tax return

Return to FAFSA

Submit

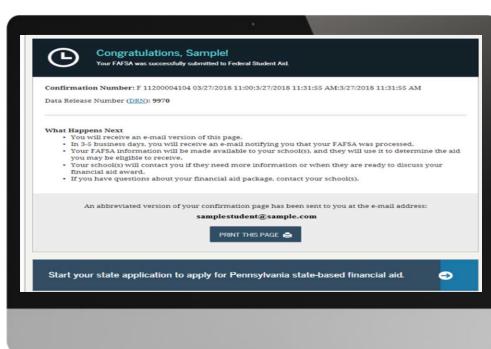
Signing with the FSA ID

- A FAFSA IS NOT COMPLETE UNTIL SIGNED!
- Sign using student and parent FSA ID's



Pennsylvania State Grant Form

Link directly to the State Grant Form from the FAFSA Confirmation Page of your FAFSA!



Other Forms You May Need to Complete

Check with your school

College Scholarship Service (CSS) Profile

College Specific Form

After Filing

Information will be shared with PHEAA and all college choices.

In a few days an email will be sent to the student regarding the processing of their FAFSA and their Student Aid Report.

Students should monitor the email account provided on the FAFSA and respond to requests from Federal Student Aid, PHEAA and the colleges.

The EFC and how it is Calculated



- The EFC is a number derived from a federal formula
- Remains the same no matter which school the student attends
- Primarily income-driven
- Parental & student income & assets
- Family size and number of family members in college
- Age of older parent

Special Circumstances

If things change....

- Reduced income
- Divorced or separated parents
- Recent death or disability



Compare Schools Financial Aid Offers Carefully

How much of the financial aid is free money?	Which awards are based on need, and which are based on merit?	Are there any conditions on the free money? GPA requirement?
Will awards increase as tuition increases?	Will awards change from year to year?	Are loans included?

What is the bottom line cost?

Comparing Packages

Cost	\$20,000	\$30,000	\$50,000
EFC	\$ 3,000	\$ 3,000	\$ 3,000
Need	\$17,000	\$27,000	\$47,000
Free Money	\$ 6,000	\$ 8,000	\$18,000
Loans	\$ 5,500	\$ 7,000	\$ 8,000
Work-Study	\$ O	\$ 2,000	\$ 3,000
TOTAL AID	\$11,500	\$17,000	\$29,000
Gap = (Cost – Aid)	\$ 8,500	\$13,000	\$21,000
Actual Cont. = (Cost – Free \$)	\$14,000	\$22,000	\$32,000



15 to Finish

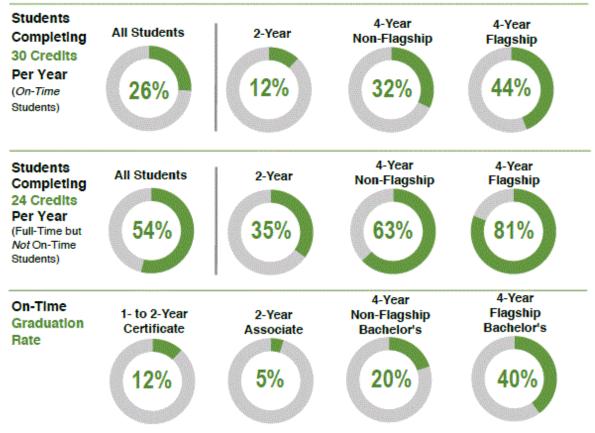


The National Picture

CCA Data Snapshot (Data for students who began college going full-time, unless noted otherwise)

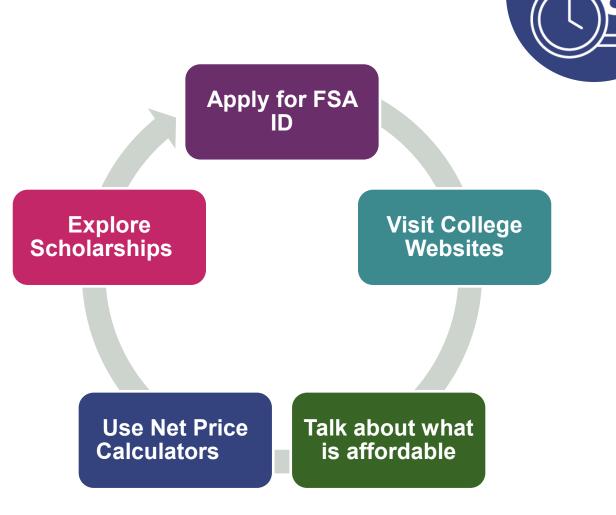
Most students graduate late. It takes 15 credits per semester (or 30 credits a year) to graduate on time, and data show that "easing in" with 12 credits doesn't work for most students. Students who take 15 credits every semester get better grades and are more likely to graduate.

Too few students start with the momentum needed to graduate on time.



CompleteCollege.org

What Can You Do Now?







Jayeann Harr

Higher Education Access Partner Southwest Region PA Higher Education Assistance Agency (PHEAA) 412-904-8545 jharr@pheaa.org

QUESTIONS?